



## The Feds Spend ~\$20 BILLION PER YEAR on Mostly Unchecked or Duplicative Software Subscriptions

### Why? Vendor Lock-in.

In government IT software procurement, vendor lock-in occurs when agencies become so dependent on a single contractor's software or systems that switching providers—no matter the cost savings or innovation available—becomes practically unthinkable.

If true competition is introduced, the estimated *annual taxpayer savings* = **\$3 BILLION**, a conservative **15% reduction**.

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**This isn't just poor management— It's a crisis of accountability ripe for disruption and taxpayer savings.**

- Michael Garland, 2025

### The Solution: The SAVE Program

“Software Accountability, Value, and Efficiency,” a reform that would:

- 1 Consolidate software procurement expertise under GSA
- 2 Standardize pricing and licensing across agencies
- 3 Build a *government-wide software inventory and usage database*
- 4 Require interoperability and *multi-vendor use* to prevent lock-in

**Breaking free from vendor lock will SAVE for Americans.**



**NetChoice**