

**NetChoice** *Promoting Convenience, Choice, and Commerce on The Net*

Carl Szabo, Policy Counsel  
1401 K St NW, Suite 502  
Washington, DC 20005  
202-420-7485  
[www.netchoice.org](http://www.netchoice.org)



Senator Jay Wasson, Chair  
201 W Capitol Ave., Rm. 323  
Jefferson City, Missouri 65101

February 6, 2017

RE: **Support for SB 310- Regarding Regulation Related To Short-Term Rental Use**

Dear Chairman Wasson and members of the Economic Development Committee,

We that you support SB 310 as it will provide economic flexibility to the residents of Missouri.

Based on existing Arizona law, SB 310:

- Protects Missouri residents' property rights,
- Creates mechanisms for easy tax collection and remittance, and
- Preserves localities' enforcement powers.

Short-term rental services provide necessary income to several of your constituents. Over 52 percent of hosts nationwide live in low-to-moderate income households. More than 48 percent of the income hosts earn through certain short-term rental services is used to cover household expenses.

Consider, for example, the resident who does not want to stay in St. Louis for the Great Forest Park Balloon Race. Short-term rental services allow these residents to getaway by sharing their homes and using that revenue for a trip out of town.

Adoption of SB 310 ensures your residents to enjoy the benefits of short-term rental services.

#### *Protecting property rights*

SB 310 clarifies the rights of Missouri home owners to use their property for short-term rentals. We've seen how a similar clarification in Arizona allowed the short-term rental market to flourish, improved tax collection and protected communities.

#### *Simplifying Tax Collection*

SB 310 creates reasonable and simple processes for tax collection and remittance. This means more tax revenue for the city and less oversight of short-term rental activity.

We ask that you ensure your constituents' the right to earn extra money by sharing their homes.

We know that through SB 310 we can enable home sharing regulations to the benefit of all. We welcome the opportunity to work with you on reasonable regulations that allow all to prosper.

Sincerely,

A handwritten signature in black ink, appearing to read "Carl Szabo".

Carl Szabo  
Senior Policy Counsel, NetChoice

*NetChoice is a trade association of e-Commerce and online businesses. [www.netchoice.org](http://www.netchoice.org)*